

Lampiran 1. Profil Responden berdasarkan Lama Usahatani, Luas Lahan, Jumlah Tanaman, dan Produksi Rata-rata per Tahun di Desa Banjarharjo, Kecamatan Kalibawang

| Nomor Responden | Lama Usahatani (tahun) | Luas Lahan (ha) | Jumlah Tanaman | Produksi per tahun (kg) |
|-----------------|------------------------|-----------------|----------------|-------------------------|
| 1 | 7 | 0,20 | 180 | 1260,00 |
| 2 | 5 | 0,02 | 22 | 240,00 |
| 3 | 5 | 0,06 | 50 | 460,00 |
| 4 | 8 | 0,20 | 150 | 1068,75 |
| 5 | 4 | 0,05 | 50 | 268,75 |
| 6 | 1 | 0,02 | 25 | 60,00 |
| 7 | 6 | 0,05 | 60 | 315,00 |
| 8 | 2 | 0,09 | 120 | 350,00 |
| 9 | 8 | 0,13 | 110 | 812,50 |
| 10 | 3 | 0,15 | 130 | 575,00 |
| Jumlah | | 0,97 | 897 | 5410,00 |
| Rata-rata | 4,9 | 0,10 | 90 | 541,00 |

Lampiran 2. Aliran Kas (Cash Flow) Usahatani Buah Naga di Desa Banjarharjo, Kecamatan Kalibawang per 0,1 ha

| Komponen | Tahun ke- | | | | | | | | |
|-------------------------|--------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Kas Masuk (Rp): | | | | | | | | | |
| 1. Investasi | 9.486.700 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2. Penerimaan | 0 | 4.811.625 | 7.273.333 | 10.249.688 | 12.459.643 | 13.975.000 | 11.737.500 | 12.235.000 | 12.555.000 |
| Total Kas Masuk | 9.486.700 | 4.811.625 | 7.273.333 | 10.249.688 | 12.459.643 | 13.975.000 | 11.737.500 | 12.235.000 | 12.555.000 |
| Kas Keluar (Rp): | | | | | | | | | |
| 1. Sewa Lahan | 300.210 | 300.210 | 300.210 | 300.210 | 300.210 | 300.210 | 300.210 | 300.210 | 300.210 |
| 2. Pupuk Kandang | 260.220 | 260.220 | 219.689 | 219.400 | 225.857 | 221.833 | 166.000 | 121.333 | 127.000 |
| 3. Pupuk Kimia | 0 | 95.265 | 93.471 | 90.053 | 99.166 | 97.561 | 94.381 | 89.226 | 91.368 |
| 4. Penyusutan Alat | 0 | 102.573 | 102.573 | 102.573 | 102.573 | 102.573 | 102.573 | 102.573 | 102.573 |
| 5. Tenaga Kerja | 508.040 | 469.200 | 421.067 | 451.250 | 492.686 | 499.933 | 399.700 | 346.267 | 339.400 |
| 6. Pajak | 66.996 | 66.996 | 66.996 | 66.996 | 66.996 | 66.996 | 66.996 | 66.996 | 66.996 |
| Total Kas Keluar | 1.135.466 | 1.294.464 | 1.204.005 | 1.230.482 | 1.287.488 | 1.289.107 | 1.129.860 | 1.026.605 | 1.027.547 |
| Total Biaya | 10.622.166 | 1.294.464 | 1.204.005 | 1.230.482 | 1.287.488 | 1.289.107 | 1.129.860 | 1.026.605 | 1.027.547 |
| Total Penerimaan | 0 | 4.811.625 | 7.273.333 | 10.249.688 | 12.459.643 | 13.975.000 | 11.737.500 | 12.235.000 | 12.555.000 |
| Total Pendapatan | -10.622.166 | 3.517.161 | 6.069.328 | 9.019.206 | 11.172.155 | 12.685.893 | 10.607.640 | 11.208.395 | 11.527.453 |

Lampiran 3. Cash Flow Kumulatif Biaya dan Penerimaan dengan Tingkat Suku Bunga 7%

| Tahun | Investasi | Biaya | Biaya oprs Kumulatif | Penerimaan | Penerimaan Kumulatif | Cash Flow | Cash Flow Kumulatif | DF 7% | Investasi | Biaya oprs | Biaya oprs Kumulatif | Penerimaan | Penerimaan Kumulatif | Cash Flow | Cash Flow Kumulatif |
|--------|-----------|------------|----------------------|------------|----------------------|-------------|---------------------|--------|-----------|------------|----------------------|------------|----------------------|-------------|---------------------|
| 0 | 9.486.700 | 1.135.466 | | 0 | | -10.622.166 | | 1 | 9.486.700 | 1.135.466 | | 0 | | -10.622.166 | |
| 1 | | 1.294.464 | 2.429.930 | 4.811.625 | 4.811.625 | 3.517.161 | -7.105.005 | 0,9346 | | 1.209.779 | 2.345.245 | 4.496.846 | 4.496.846 | 3.287.066 | -7.335.100 |
| 2 | | 1.204.005 | 3.633.935 | 7.273.333 | 12.084.958 | 6.069.328 | -1.035.677 | 0,8734 | | 1.051.625 | 3.396.870 | 6.352.811 | 10.849.657 | 5.301.186 | -2.033.914 |
| 3 | | 1.230.482 | 4.864.417 | 10.249.688 | 22.334.646 | 9.019.206 | 7.983.528 | 0,8163 | | 1.004.440 | 4.401.310 | 8.366.798 | 19.216.455 | 7.362.358 | 5.328.445 |
| 4 | | 1.287.488 | 6.151.906 | 12.459.643 | 34.794.289 | 11.172.155 | 19.155.683 | 0,7629 | | 982.219 | 5.383.529 | 9.505.402 | 28.721.857 | 8.523.183 | 13.851.628 |
| 5 | | 1.289.107 | 7.441.013 | 13.975.000 | 48.769.289 | 12.685.893 | 31.841.576 | 0,7130 | | 919.116 | 6.302.644 | 9.963.982 | 38.685.839 | 9.044.866 | 22.896.494 |
| 6 | | 1.129.860 | 8.570.873 | 11.737.500 | 60.506.789 | 10.607.640 | 42.449.216 | 0,6663 | | 752.873 | 7.055.518 | 7.821.192 | 46.507.031 | 7.068.318 | 29.964.813 |
| 7 | | 1.026.605 | 9.597.478 | 12.235.000 | 72.741.789 | 11.208.395 | 53.657.611 | 0,6227 | | 639.318 | 7.694.836 | 7.619.343 | 54.126.374 | 6.980.025 | 36.944.838 |
| 8 | | 1.027.547 | 10.625.025 | 12.555.000 | 85.296.789 | 11.527.453 | 65.185.063 | 0,5820 | | 598.042 | 8.292.878 | 7.307.124 | 61.433.498 | 6.709.082 | 43.653.920 |
| Jumlah | | 10.625.025 | | 85.296.789 | | 65.185.063 | | | 9.486.700 | 8.292.878 | | 61.433.498 | | 43.653.920 | |
| TC | | 20.111.725 | | | | | | | | 17.779.578 | | | | | |