





Oleh: Heri Akhmadi, S.P., M.A.

### Here I'm...



#### Heri Akhmadi, S.P., M.A.

Pendidikan

S1: Agribisnis, Unsoed Purwokerto

S2: Business and Management, Chulalongkorn University, Bangkok, Thailand.

• <u>Activity</u>

Dosen Prodi Agribisnis UMY Kepala Divisi Kajian INBIS

Minat Riset

Marketing, Perdagangan Internasional dan Kewirausahaan

Kontak:

http://heri.staff.umy.ac.id/
www.heriakhmadi.wordpress.com

# Congratulations..... Selamat Timnas Indonesia







# **AFTA**

# AFF



Competition

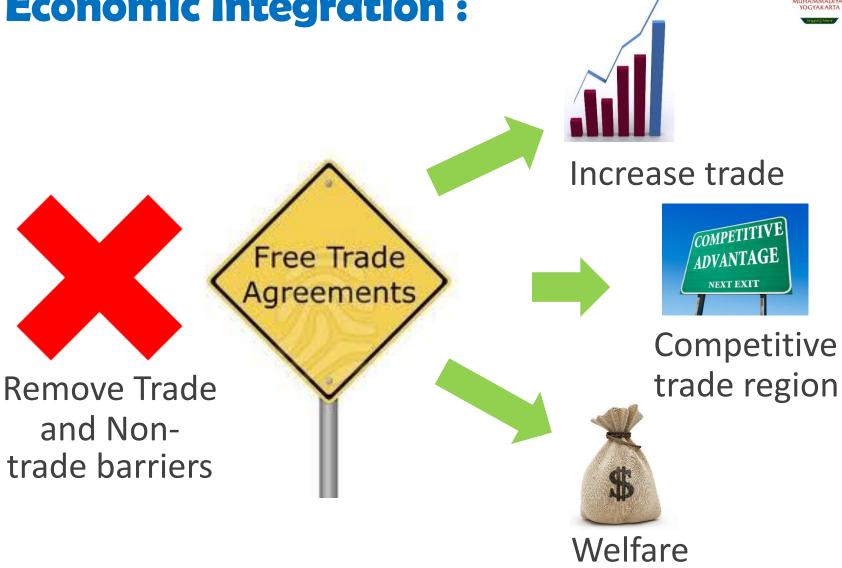


&

Cooperation



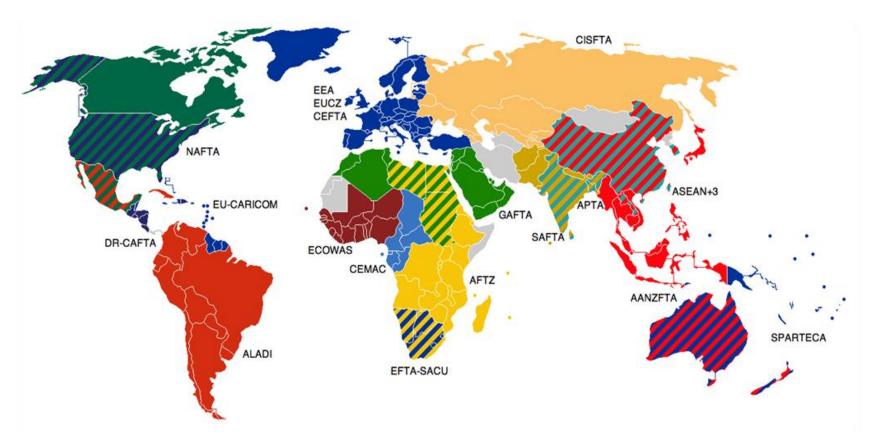
### **Economic Integration:**



### Introduction:



#### Global trend on Free Trade Agreement (FTA)



604 FTAs notified to WTO (398 in force)

Source: WTO RTA Database 8 January 2015,

### Indonesia and FTA





ndonesia's ETA in force

- AFTA
- ACFTA
- IJEPA
- AKFTA
- AANZFTA
- AIFTA
- IPFTA

Source: WTO RTA Database 2015

Indonesia had been involving on 29 FTAs



7 FTAs are in force

# Debate about the effect of FTA on agriculture in Indonesia

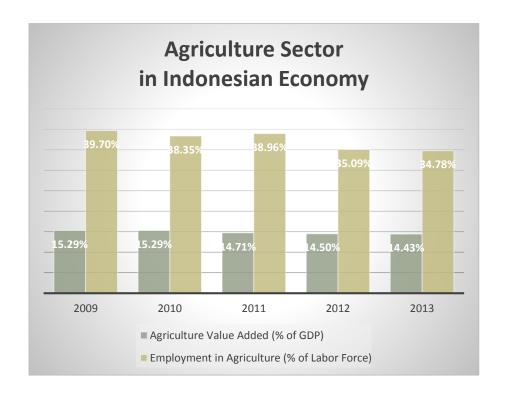


- Enhance market size
- Increase competitiveness
- Efficient in trade mechanism
- Increase economic growth and welfare

- The fear of invasion of imported goods to Indonesia's domestic market.
- Readiness of domestic agriculture product to compete with imported product.

### Agriculture Sector in Indonesia





Contribute

14.43%-15.29% GDP

in the last 5 year

Provide more than

39 million or 34.78%

labor force in 2013

Source: Statistic Indonesia, (2014).

# Agriculture is the "Backbone of Indonesian Economy"



## **Objective:**



Does Indonesia's membership on ASEAN Free Trade Area (AFTA) encourages Indonesian agricultural exports?



### **Economic Integration**



No Discrimination

Partnership

Welfare

(Snorrason, 2012).



### **Integration Process**



MU: step towards macro-economic integration, including single currency, common exchange rata and monetary policy

CM: all barriers to trade in goods, services, capital, and labour are removed

CU: removal of tariff plus the acceptance of a common (unified) external tariff against non-members

FTA: eliminate barriers to trade on <u>all goods</u> coming from other members

PTA: eliminate tariff barriers on <u>selected goods</u> imported from other members of the area.

(Ndulu, Kritzingerand Reinikka, 2005)

# UMY UNIVERSITAS MUHAMMADIYAH YOGYAKARTA

### **Agriculture and FTA**



Many studies found that FTA would expand trade in agriculture commodities

The benefit from the membership of FTA are different among member, FTA and over time

>>> DeRosa and Govindan (SAPTA-1996), Grant and Lambert (NAFTA/AFTA/APEC-2005), Erdem and Nazliogrlu (EU-2008), Makochekanwa (COMESA/EAC/SADC-2013)



### **Indonesian** Agriculture and FTA



Several study found that Indonesian agricultural sector benefits from participating trade liberalisation.

>> Erwidodo (1999), Oktaviani et.al (2008), Haryadi (2007) --- APEC, AFTA

A study conducted by Dianniar (2013), Suryanta (2012), shows that Indonesia's participation in FTA <u>did not have a significant</u> <u>impact</u> on Indonesian agricultural trade flows. -- AFTA, ACFTA.

## Methodology





Follow Erdem and Nazlioglu (2008) and Greene (2013) the **gravity model** is employed in this research, the model is as follows:

$$LnE_{ijt} = \beta_0 + \beta_1 lnGDP_{ijt} + \beta_2 lnDist_{ij} + \beta_3 lnP_{jt} +$$

$$\beta_4 Land_{jt} + \beta_5 Ex_{ijt} + \beta_6 Price_{ijt} + \beta_6 AFTA_{ij} + \varepsilon_{ijt}$$

#### **Dependent Variable:**

E<sub>ijt</sub> is total Agricultural export from Indonesia (i) to partner countries (j) measured in US\$ **Independent Variable :** Real GDP, Distance, Population, Irrigated Land, Real Exchange Rate, Price Index and Dummy variable AFTA (ASEAN Free Trade Area) which was Indonesia involved.



## Methodology



#### Panel data

Panel data can give empirical analysis in a way that is not feasible if just use a cross-section or time series data.

3 types of panel data estimation model: Pooled OLS, Fixed Effect Model (FEM), and Random Effect Model (REM).







## Data





The annual data of agricultural export commodities are obtained from Statistics Indonesia and United Nation Commodity Trade Database.



The data on GDP, population and exchange rate are obtained from World Development Indicators (WDI) database of the World Bank.



Data of Free Trade Agreement (FTA) are come from World Trade Organization (WTO) database.





Data on distance are collected from Centre d'Etudes Prospectiveset d'Informations Internationales (CEPII) and data of Irrigated land are collected from Food and Agriculture Organization (FAO).



Data are collected for periods 2004-2013

## Hypothesis





The hypothesis of this study are:

$$H_0 = \beta_0, \beta_1, \beta_2, \dots, \beta_{15} = 0$$

each variable does not influence *Indonesia's major commodity* agricultural exports to trading partner.

$$H_1 \neq H_0$$

There is significant effect of GDP, Distance, Population, Exchange Rates, FTA and PTA on Indonesia's major commodity agricultural exports to trading partner.

# **Empirical Result**



The Hausman Test





Tabel. I Hasil Analisis Dengan Gravity Model

Variable Bebas	Koefisien	p-Value
Constant	-423.169***	(0.000)
LNGDP <sub>1</sub>	Omitted	
LNGDP <sub>1</sub>	-0,888	(0.203)
LNDIST <sub>11</sub>	Omitted	
LNPOP,	25.053***	(0.000)
LNPOP,	0.074	(0.958)
LNLAND <sub>1</sub>	-0.571+	(0.164)
LNEXCi	-2.076**	(0.023)
LNEXCj	-0.010	(0.925)
LNPRICE	0.139	(0.788)
AFTA	1.544+	(0.088)
R-squared	0.842	
F-statistic	45.539	
Prob.(F-statistic)	0.000	
No. Observations	1400	
Estimation Method	FEM	

Note: \*\*\*/ \*\*/\* denotes statistical significance at 1%, 5% and 10% level.

Figure in parentheses represent p-value. LnGDPi Omitted due to collinearity.

Tabel. II Individual Effect Regressed With Time-Invariant Variable (Variabel Jarak)

Variable Bebas	Koefisien	p-Value
Constant	-1.716	(0.875)
LNDIST <sub>11</sub>	-0.456	(0.698)
R-squared	0.002	
No. Observations	1400	
Estimation Method	FEM	

Note: \*\*\*/ \*\*/\* denotes statistical significance at 1%, 5% and 10% level.
Figure in parentheses represent p-value.

### **Empirical Result**



**GDP** is <u>negative but statistically insignificant</u>.

It's may because:

- 1. Small portion of agriculture in GDP
- 2. Agriculture products mostly are nececities



<u>Distance</u> show negative value but *insignificant* Estimate coefficient of -0.456

>>> Distance is not a hindrance of exports due to improvement on transportation infrastructure and lowering cost.



<u>Population</u> of Indonesia is positive and statistically significant on exports while partner country's population shows positive sign but statistically *insignificant*. Magnitude -2.27

>>>bigger population would encourages ability to produce and increase specialty which finally increase on production.

## **Empirical Result (continued)**





<u>Irrigated land</u> of partners countries *shows* negative sign negative but statistically insignificant.

It's may because:

- 1. Different geographical area, climate
- 2. Different agricultural products



Real exchange rate of Indonesia shows negative sign and statistically significant. >>> rupiah fluctuation is influences on exports.

Moreover, partner countries real exchange rate are negative but insignificant effect on exports.



PRICE shows positive value but insignificant on exports
>>> Price is not a factors who influences agriculture exports

### Impact of AFTA on Agricultural Exports



AFTA shows positive sign as expected and statistically significant.



Magnitude: 1.54, meaning that Indonesian export to partner countries which are members of AFTA will be 3.7 times higher [exp(1.54)-1\*100] than for countries that are not affiliated with the FTA.



Indonesian membership on AFTA had boosted Indonesia's agriculture exports.







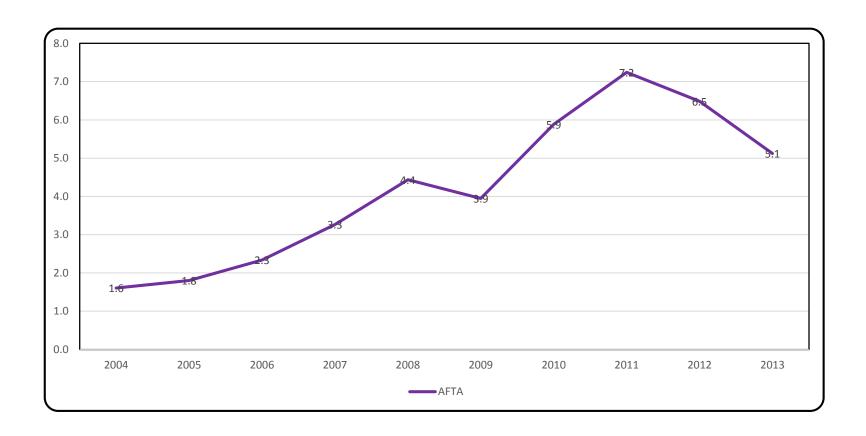
>>Decreasing on trade and non trade barrier and easier procedure on trade among ASEAN Countries



>>AFTA had been going as FTA since 1993 and became full implemented on tariff reduction in 2003 for ASEAN-6 and 2010 completed liberalization for all members.

>>strong relationship among ASEAN countries due to geographic proximity, common border, common language ang culture.

# Indonesian Agricultural Exports Performance to ASEAN 2004-2013 (US\$ Billion)



Source: United Nation COMTRADE, (2014).

# Conclusion 2





<u>Fixed Effect Model</u> was found to be the best suitable model for this study



Conventional of the gravity model variable (GDP&Distance) are <u>insignificant impact</u> on Indonesian agricultural exports.



Indonesian population and rupiah fluctuation are significant impact on exports. While, partner countries population and irrigated land are statistically insignificant. Price index are not influenced on exports.



Indonesian participation on <u>AFTA has positive impact on agricultural</u> <u>exports</u>, IOW, Indonesian export to partner countries which are members of the ASEAN is higher than countries that are not affiliated with the AFTA

"That's all Folks!